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real estate has probably made more millionaires than any other financial vehicle flipping properties highlights one method of investing in real estate flipping which is a great way to begin building wealth with real estate flipping is growing so popular in fact that in broomfield co a suburb of denver 40 percent of newly built homes were sold to investors who intended to flip the properties this practice is continuing to grow in cities across the country flipping properties teaches beginners how to reap the financial and personal rewards of a full or part time venture in real estate investing including cash flow security and long term wealth

an easy to follow guide to prepare students for the alabama license law section of the state licensing exam for real estate key topics of study have been organized by topic and presented in a logical manner to make studying and comprehension easy includes quizzes and a cheat sheet of important deadlines dates and fees this guide covers what you really need to know to pass the state portion of the licensing exam

are you looking at career in real estate with real estate on the upswing in much of america more people are looking to become a real estate professional idiot s guides real estate licensing exams is an all in one comprehensive guide that contains both key prep review and testing practice utilizing the latest information in real estate law finance and u s regulation and license requirements idiot s guides real estate licensing exams includes 10 online practice tests and one final national exam complete with solutions covering all current test topics the most up to date key content coverage on contract deeds leases mortgages and real estate law chapter conclusions with review q as to ensure reader comprehension

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principles of real estate practice in indiana contains the essentials of the national and indiana real estate law

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power real estate letters can dramatically cut your writing time and produce the great letters that are crucial to building a solid list of clients and referrals over 279 letters cover a wide range of topics and virtually all your correspondence needs including attracting prospective buyers dealing with conflict and working with attorneys loan officers and other professionals

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and why second i want to help you save thousands of dollars when you sell third if you are a buyer i want you to have a good understanding of your role in the process as well as potentially save you a few thousand dollars this is important because with this as a guide you will be able to understand your agent s or your broker s motivation as well as their worth or worthlessness i plan to take you through some rather disturbing day in the life of facts and then lots of discussion about the language that you will encounter but most of all i want you to see how much money changes hands and how quickly if you aren t careful if you dig into this material and superimpose it over your situation these ideas will help you save literally thousands of dollars it will also take away almost all of the anxiety generally associated with this size and type of transaction

written by jacob orosz one of the m a industry s leading authorities and host of the 1 podcast on mergers and acquisitions m a talk jacob is president of morgan westfield a nationwide m a firm and author of five books on m a the art of the exit a beginner s guide to business valuation the exit strategy handbook closing the deal and acquired jacob has 20 years of m a experience and has valued and sold hundreds of businesses less than a third of businesses on the market actually change hands so what does this mean for you think about it with a significant amount of your wealth tied up in your business planning your exit is one of the most critical decisions you ll make the art of the exit contains winning strategies i ve learned from 20 years in the trenches selling businesses this definitive guide is broken down into 10 simple steps from preparing your business for sale to orchestrating the closing this handbook contains essential tips for owners of both main street and lower middle market businesses valued at 500 000 to 10 million this size range tends to be a no man s land for business owners when it comes time to sell that s because most business brokers work on smaller transactions while investment banks are accustomed to handling larger transactions another challenge for businesses of this size is that the potential purchaser can be either an individual or a corporate buyer such as a competitor private equity firm or other company the problem here is that the marketing strategies negotiating tactics and processes can vary significantly depending on the buyer most likely to purchase your business my story twenty years ago when i began helping entrepreneurs sell their businesses i scoured the market for useful information in doing so i discovered that most of the available literature didn t address the real world problems i encountered rather it was theoretical or directed at large publicly traded companies it s difficult finding valuable actionable information for companies in this size range this book is loaded with proven strategies on the art and science of selling any business i walk you through the entire sales process from preparing your business for sale to the closing and reducing risk every step of the way you ll receive solutions and proven guidance based on my decades of experience helping entrepreneurs sell their businesses for top dollar the sale of your business will be one of the most stressful events in your life don t go it alone what s covered in the book statistics on how long it takes to sell a business a framework for helping you decide whether to sell your business guidance on informing and retaining your employees lessons learned for building a highly sought after business based on dealing with thousands of buyers advice on building your deal team including an attorney broker and m a advisor a concise breakdown of the most common valuation methods and concepts a simple yet effective model for increasing the value of your business recommendations on financing the sale and minimizing the risk of a default a synopsis of the four types of buyers what they re looking for and their goals tips for maintaining

confidentiality throughout the process a detailed analysis of the letter of intent and its key clauses a prescription for maximizing negotiating leverage a strategy for maximizing the price and terms advice on preparing for and minimizing risk during due diligence tips for negotiating the purchase agreement and transaction structure

this book is a pragmatic and creative approach to legal and asset protection issues faced by investors in texas real estate particularly investors in residential and smaller commercial properties it is not intended to be a textbook or comprehensive academic treatise rather it contains practical perspectives and techniques developed over the years in the course of advising and representing investors since there are usually as many opinions as there are lawyers in a room it should be no surprise if other lawyers disagree with at least some of my conclusions in response i would point out that there is nothing theoretical in this book every strategy i describe has been tried and has succeeded in the real world having said that every reader should consult his or her attorney prior to implementing any of my suggestions in order to insure compatibility with individual circumstances business plans vary and so do investments and asset protection strategies this book does not offer legal guidance to any particular person with regard to any particular case note also that the law changes and evolves often rapidly while cases and statutes are cited in this book the reader should do independent research to ascertain the current status of the law before relying on any of these citations if you are a real estate investor who owns or aspires to own 10 20 or 50 or more properties then you should consider reading this book if you use creative methods such as wraparounds and subject to transactions then you may find this volume very useful indeed however if your goal is to assemble an international consortium to purchase rockefeller center or trump tower then this is probably not the volume for you all real estate investors should form the habit of doing thorough due diligence prior to investing in real estate this includes consulting attorneys accountants insurance advisors and other qualified professionals on overall methods and goals as well as specific transactions every investor should have a team of seasoned professionals available to answer questions offer input and provide customized services a professional investor will also acquire a basic level of competence in searching and obtaining information and copies from real property and appraisal district records on the subject of transactional documentation i urge readers to avoid most standard forms especially those obtained from the internet except for contracts and addenda promulgated by the texas real estate commission and the texas association of realtors consider all others suspect lastly it has been my experience that good ethics make for good business avoid any transaction that even hints of fraud or deception if it appears too good to be true it probably is i welcome comments and criticism i can most easily be reached by email at lonestarlandlaw aol com david j willis david j willis 30 years experience in texas transactions and litigation board certified residential real estate law tbls board certified commercial real estate law tbls av rated for ethical standards and professional ability two law degrees j d and ll m former adjunct law professor licensed texas real estate broker listed as one of texas top rated lawyers by law com keywords real estate law texas asset protection texas real estate investors llc formation texas nevada lawyer willis legal

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